



Let your Business  
work for you

WOULDN'T IT BE A REFRESHING CHANGE IF YOUR BUSINESS WORKED FOR YOU?

In a modern business, having the information you need at the touch of a button can be the difference between profit and loss, success and failure. Transactions are negotiated in minutes, not days, and the speed and efficiency of your access to vital data can be crucial. The flow of information around your workplace has become the lifeblood of a competitive, effective business.

At Ten~25 Software we believe that your business can be greater than the sum of its parts, through the medium of an integrated IT system. From the sales team, to yard operations, and up to the Managing Director - everyone's knowledge is shared and delivered when and where it is needed.

Is your business rewarding you? We have a new way of thinking that could bring you the answer you have been looking for.





## let your business work for you providing pro-active customer service

Doesn't it feel good when someone goes that extra mile for you? Whether it is a discount because they value your business, making special arrangements to ensure your delivery arrives on time or even just a note to say "thank you", it all adds up to a positive feeling for you.

It's the same feeling that you get when you deliver good service to your customers. Knowing exactly what you have in stock to the last piece, or when new stock is arriving, helping a customer to remember a product they purchased from you years ago, or faxing a quote to them instantly - making their life easy makes your business their first choice.

But wouldn't it be better if you could go one step further than all the rest, if your computer system was actually pro-active: automatically informing customers of promotions, e-mailing confirmation details at point of order, or warning them of potential late deliveries?

You could now be giving everyone in the company the information at their fingertips to keep customers up-to-date - with a business system that reacts to new orders, stock movements and daily results to enhance the service your customers receive.



## let your business work for you by getting the best from everyone

How often have you contacted a company only to get the distinct impression that the left hand didn't know what the right hand was doing?

Integrated computer systems mean that whether you have one branch or a hundred, everyone can have the latest information on customers, products and orders. That's why it's vital to choose a supplier who can provide for your full trading requirements and has the experience in your industry to understand what makes your company special.

When you arrange a delivery wouldn't it be great to provide capacity scheduling information to the transport manager, delivery details to the sales team, a note to the customer of when he can expect delivery and a report for the managing director on how effective his vehicles are being and how he can improve his customer service? All this just by raising a simple sales order.

In a good business, each individual is supported by the experience and knowledge of the whole company. You'll get the best from everyone with our integrated computer system.



# let your business work for you with freedom to evolve and grow

Businesses change - with new products, additional branches, new legislation and certification, the boundaries of your business will evolve. A good computer system can handle the requirements of today; a great computer system responds to the challenges of tomorrow, and promotes change for the business you will become.

Great systems have adaptable company and branch structures, they make it simple to add products and rework business flows. Great systems integrate seamlessly to the best software in the market and can react to the latest technologies.

If you want your company to flourish and grow, your computer system needs the functionality to improve your operations and the capacity to embrace new business as it develops.



# let your business work for you delivering information wherever you are

Don't be tied to your desk - get out there, round the yard, in the shop, a meeting with a customers, or even travelling across the World. All the data about your business can travel with you. Wireless Internet technologies now make it practical to run your business from wherever you are.

How much more effective can your business be with the freedom to work away from the office? By warning the Stock Controller the moment stock goes critical, a Sales Rep if customers are put on credit stop or the Sales Manager if a low margin order is entered?



a new star is born...

## STRIP<sup>5</sup> Computer Trading System

**STRIP<sup>5</sup>** is the latest evolution of Trading and Stock Control systems for Importers, Merchants and Stockists.

For over 30 years Ten~25 Software have developed systems for the industry, and **STRIP<sup>5</sup>** builds on that heritage - all the functionality from previous generations has been retained in **STRIP<sup>5</sup>**, with improvements being made in user operation and the reporting areas of the system.

Building on the success of the UniSTRIP and UniTRADE systems, **STRIP<sup>5</sup>** offers the simple to use Windows application with the commercial reliability and speed only available from a Unix platform. This gives you the mix of PC, Terminal and handheld operation all from one system.

**STRIP<sup>5</sup>** not only has a breadth of functionality unavailable in other systems, but new integration tools share data with other software applications, and enable automated links with customers and suppliers.



Item	Quantity	Price	Total
Item 1	100	1.50	150.00
Item 2	200	2.00	400.00
Item 3	50	3.00	150.00
Item 4	10	10.00	100.00

Item	Quantity	Price	Total
Item 1	100	1.50	150.00
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Item 4	10	10.00	100.00



# let your business work for you with the benefits of STRIP<sup>5</sup> system

**STRIP<sup>5</sup>** is a trading and stock control computer system that can offer tangible benefits for your business.

**STRIP<sup>5</sup>** is integrated to spread up-to-the-minute information around your business. It is tailored to provide a mix of summary or detailed information according to your requirements. It can save costs by cutting down on stationary, postage, time taken to perform tasks and the effectiveness of transport and mill facilities. It ensures you make the best use of your stock, purchasing at the best possible price, holding only what you need and selling the right products at the right margins.

The list of benefits goes on - overleaf is a table of just some of the features of a STRIP system.



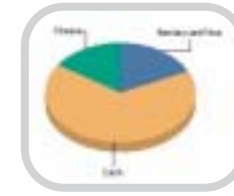
# Let your business work for you with a feature rich trading system



DATE PICKER



TASKS & REMINDERS



EMBEDDED REPORTING



DROP DOWN MENUS

## ACCOUNT & RETAIL SALES

### Account Sales

- Automatic quote retrieval
- Live Stock Picture
- Simple Milling and Processing
- Delivery Address Database
- Sales by Multiple Currencies
- Link Sales to Forward Orders
- Pricing by Customer, Quantity, Delivery Method
- Instant Change of Price Unit
- Input and amend quantity by specification
- Sell Packs by common measure or individual detail
- View Transport Run Details
- View Production Status of milled Orders

### Retail Sales

- Barcode identification of Products and Customers
- Multiple Tender Types on every Transaction
- Till Receipt or full invoice print

### Customer Relationship Management (CRM)

- Personal tasks, calls and Reminders
- Organise Customers into lists
- Multiple Contacts per Customer Record
- Notes history by Contact and Topic
- Filter Customer Search by Credit Status, Rep and Area

## PURCHASING & IMPORTING

### Purchasing

- Automatic negotiated price retrieval
- Live Stock Picture with future orders
- Suggested reorder reporting
- Supplier product lookup
- Simple Product Quantity and pack entry
- Automatically create back orders for short deliveries
- Live Supplier web-links
- Handheld terminal replenishment
- Report on sales and usage trends

### Importing (Forward Contracting)

- Multi-currency contracts
- Call off from Bulk Contracts
  - Add on-costs
  - By Multiple Currency
  - Actual or Budget Values
- Apportioned by Volume, Weight, Value
- Link Contracts to Sales Orders
- Multiple shipments per contract
- Ship with Bill of Lading numbers
- Report on estimate arrivals, late shipments
- Produce Documentation for Shipper, Mill, Haulier, Quay and Customer from single job

## STOCK & PRODUCTS

### Stock Control

- Hold Product to the level of detail to suit you
  - Units/Pairs/10s/dozens/100s/1000s
  - Metres/Feet
  - Cubic Metres/Feet
  - Square Metres/Feet
  - Length Specification/Mixed Width Specification
  - Board Feet/Standards/Hoppus/Logs
  - Standard Packs/Unique Packs/Truck Bundles
- Hold each product to its own level of detail
- Record Product sales and usage
- Multiple barcodes per product

### Milling, Production and Value Added Processing

- Add processes to products uplifting cost and price
- Mill products and return off cuts
- Report on mill usage and cost
- Schedule Machines for capacity planning\*
- Report on Mill effectiveness\*

### Stock Take

- Full or Ad-hoc stock counts
- Count by location
- Continue trading as soon as count is done
- Handheld terminals for quick counting
- Barcode products and pack counting

\* Requires Production Control Module



## FINANCIALS & INVOICING

### Invoicing

- Price Check missing prices, costs and low margins
- Audit Trail in detail or by exception
- Batch Invoice daily, weekly, monthly
- Produce instant invoices if required
- Pro Forma Invoicing
- Cash on Delivery (COD) Sales

### Financials

- Sage Line 50 Link
  - Inexpensive link
  - Invoicing Data sent to Sales Ledger
  - Customer Account Balances from Sage
- Integrated UniLEDG financials
  - Tightly integrated into STRIPS
  - Full Sales, Purchase and Nominal Ledgers
  - Access financials from the Trading menu
- Enterprise Financials from Iris Software
  - Windows financials system
  - Winner best accountancy software package
  - Integrated to Excel for dynamic Reporting
  - see [www.exchequer.co.uk](http://www.exchequer.co.uk) for more info
- Bespoke link to your financial package of choice
  - Continue using familiar package
  - Select financial solution of choice

## REPORTING & ALERTING

### Crystal Reporting

- Graphical reports embedded into trading system
- Drill down through summary reports to detail
- Reporting directory to view, print and export
- Export reports to Excel, Word and as .pdf/.csv
- Add custom reports to standard system reports
- Automatic schedule to refresh report data
- Automatic Report printing
- Automatic Report distribution by e-mail
- Report request via e-mail

### Alerting-Live Business Monitor\*

- Automate Business processes for example:
  - Send e-mail confirmation of sale
  - Print letter for new customer account
  - Remind customers/ reps of promotions
  - Automatically follow up quotes
- Alert on Business situations for example:
  - Warn of low stock items before stock runs out
  - Warn Sales Reps of change in customer credit status
  - Advise of low sales results
  - Know immediately of low margin sales
  - Identify dormant customers
  - Advise of goods receipt to satisfy outstanding orders

\* Requires Optional Alerting Module

## UTILITIES & COMMUNICATION

### Utilities

- User login determines seniority, ability and depot
- Seniority level affects data user can see
- Ability level affects data user can update and amend
- Security settings can apply to module, job and field
- Copy and Paste functions from fields
- Live e-mail addresses and Web links
- Wordbase notes history
- Priority Wordbase with Keynote warnings
- Document Archiving of outgoing system documents\*
- Archiving of incoming documents by scanning\*
- Automatic recognition and receipt of documents\*
- Extract data into Excel, Word or any ODBC compliant software
- BACS IP for automated payments\*
- On-line system help

### Communication

- Print multiple documents per job
- Print on multiple printers per job
- E-mail outgoing documents
- Automatic faxing of individual and batch documents\*
- xml export and import of data\*
- EDI export and import of data\*
- sms text messages for alerts and messages\*

\* Available with Optional Modules



# let your business work for you by finding out more about our software & services

**Investigating a new computer system can be a daunting task. To help make the first steps as easy as possible we have provided a list of additional literature, and further action you may wish to take. When you are ready to progress, please do not hesitate to contact Ten~25.**

## **Information**

### *Information Pack*

The Information pack includes datasheets, highlighting the features and benefits of the areas of the system, then there are User Case Studies outlining some of the improvements existing users have seen.

*www.ten-25.co.uk*

Visit the Ten~25 Software website at [www.ten-25.co.uk](http://www.ten-25.co.uk) to get more information on our systems and services, user case studies, company history and links to our partners websites.

### *Budget Proposal*

Once you have had a demonstration of the system Ten~25 will compile an accurate quotation based on your specific requirements, although we can supply a Budget Proposal prior to this if required.

## **Contact us...**

**Ten~25 Software Ltd.,  
Princes Court, Princes Road, Ferndown, Dorset BH22 9JG**

**Telephone. 01202 861606 Fax. 01202 877233  
e-mail. [sales@ten-25.co.uk](mailto:sales@ten-25.co.uk) Website. [www.ten-25.co.uk](http://www.ten-25.co.uk)**

## **Action**

### *Initial Meeting*

Prior to a demonstration of the software, it is often useful for us to give you a background to Ten~25, find out more about your specific style of operation and determine what you look for in a new system.

### *Software Demonstration*

A demonstration is the best opportunity to see the functionality of STRIP<sup>5</sup> and assess the benefits to your business. The Ten~25 Sales team are happy to tailor the presentation to your priorities, though typically a demonstration will last 2-3 hours.

### *Contact Current Users*

Often the best test of the advantages of a computing solution is to talk to existing users. The User Directory supplies contacts for all our current users to discuss systems from Ten~25 Software.

